Northwest Museum of Arts & Culture Board of Trustees Meeting

DATE January 8, 2025

TIME 3pm

PLACE Gilkey Community Meeting Space Microsoft Teams

CALL-IN 509-703-3314 Conference ID: 530 096 579#

The Northwest Museum of Arts and Culture honors the indiginous people on whose ancestral lands the museum now stands.

We recognize this as the traditional homeland territory of the Spokane Tribe. Their presence here, since time immemorial, can be seen and felt within these museum walls and in the surrounding landscapes. We thank the Spokanes, past, present and future, for sharing this space as a place for artistic and cultural expressions to be enjoyed by all.

Agenda

Northwest Museum of Arts & Culture Board of Trustees Meeting January 8, 2025 Gilkey Community Meeting Space + Microsoft Teams

Time	Agenda Item	Responsible	Page
3:00 pm	Call to Order, Establish Quorum	Frank Velázquez, President	
3:02 pm	ACTION: Approve Minutes for 11/6/24	Frank Velázquez, President	4-5
3:05 pm	President's Report	Frank Velázquez, President	
	 Welcome Adam Swinyard, new trustee 		
3:15 pm	Open Comment Period	Frank Velázquez, President	
3:20 pm	Director's Report	Wesley Jessup, Director	
	Welcome Tess Carlson, new Executive		
	Assistant		6.7
	 Governor's Directive 24-19 (Hiring, Service Contracts Freeze) 		6-7
	Farewell Feddersen, Hello Samurai		
	Update: Expansion Project		
	o Potential bond issue Nov 2025 – Adam		
	Swinyard		
3:30 pm	Finance Committee Report	James Vanderholm, Board	
	• 11/30/24 P&L	Treasurer	8
	Variance Explanation		9
	Cash Flow Projections (separate attachment)		
3:40 pm	New Acquisitions	Rachel Allen, Curator of	
		Modern & Contemporary Art	
3:50 pm	Digitization Grant for Silver Nitrate	Kayla Tackett, Director of	
		Exhibitions and Collections	
4:00 pm	American Indian Cultural Council (AICC)	Jeanie Louie	
4:10 pm	Governance Committee Report	Greg Hesler, Chair	
4:20 pm	Development Committee Report	Brooke Hawley, Chair	
4:30 pm	Education Committee Report	Rob Worstell, Director of	10-11
		Education	
4:40 pm	Foundation Report	Michael Flannery,	
		Foundation Representative	
4:50 pm	If Needed May Adjourn to Executive Session	Frank Velázquez, President	
4:55 pm	End Executive Session	Frank Velázquez, President	
	Call Regular Meeting to Order; Take Action If Needed		
5:00 pm	Adjourn	Frank Velázquez, President	

Northwest Museum of Arts and Culture

November 6, 2024, Board of Trustees Meeting Minutes

Trustees Present: Jason Brown, Pati Dahmen, Shari McMahan, Rose Noble, Christina Simonsen, Gayle Terry, James Vanderholm, Dr. Frank Velázquez, Michael Dunn

Staff Present: Melissa Allard, Anna Bresnahan, Marit Fischer, Wes Jessup, Francis Langston, Amanda Souza, Kayla Tackett, Carol Summers, Rob Worstell

Others Present: Carrie Culver and Lisa Thatcher

Call to order: With a quorum present, Dr. Velázquez called the meeting to order at 3pm. Dr. Velázquez opened the meeting with a brief overview of the Feasibility Study Committee meeting. The case statement is almost complete, and they are assembling a cross section of the community as consultants as the MAC looks into an expansion project.

Action: Ms. Simonsen moved to approve the 8/29/24 & 9/4/24. The motion was seconded by Mr. Brown and the motion passed unanimously.

Action: Mr. Brown moved to approve the 2025 Board Meeting schedule and was seconded by Ms. Dahmen. The motion carried unanimously.

There were no public comments.

Director's Report: Mr. Jessup announced two new publications: *Joe Feddersen: Earth, Water, Sky* and *Campbell House: The Making of a Landmark,* celebrating its 125th anniversary. The Campbell House book will launch with a signing event on November 21st. The MAC Holidays begin on November 30th with a campus lighting ceremony.

Mr. Jessup introduced Legislative Liaison Lisa Thatcher, who shared her background and ties to Spokane. Ms. Thatcher presented the MAC's Operating and Capital budget proposals and noted that next year will bring a new governor and many new legislators.

Policies Committee: Mr. Brown presented three finance policies for a first reading. Corrections were noted in the first paragraph of the Petty Cash policy.

Action: Ms. Noble moved to approve: 1. Purchase Card Use (FIN 100), 2. Emergency Procurement/Purchases (FIN 108), and 3. Petty Cash Use (FIN 101) with the corrections. Ms. Simonsen seconded, and the motion passed unanimously.

Strategic Plan Update: Ms. Summers stated that we are finalizing the 2022-2024 Strategic Plan, though a few items will carry over due to their scope. We will continue to expand and diversify the MAC audience and add another board member from the MAC MAC (Millenial Advisory Committee). Ms. Fischer explained that a key marketing strategy will be targeting new movers through advertising on platforms such as Google, Facebook, and Instagram.

Finance Committee: Mr. Vanderholm explained that most variances in the appropriated and local fund sections are due to timing differences. The \$131,378 positive variance in Purchased Services is simply a matter of when expenses are expected to be recognized. Additionally, fundraising revenues budgeted for this fiscal year were received earlier than anticipated.

Governance Committee: Ms. Simonsen shared that the goal is to have a 20-member board, and we are making progress with some promising candidates. Adam Swinyard, Spokane Public School Superintendent, has agreed to join. Mrs. McMahon moved to accept Adam Swinyard to the board, the motion was seconded by Mrs. Dahmen, and it carried unanimously.

Development Committee: Mrs. Bresnahan invited the board to join the upcoming Artist Studio Tour. Tickets can be purchased to visit five different artists' locations.

Education Committee: Mr. Dunn reported a successful launch of the after-hours program, attracting a broader demographic with strong attendance. Additionally, with support from the Foundation, the Spokane Math Leadership Program has started accepting applications from public high school students.

With no other business to report, Mr. Brown moved to adjourn, Mrs. McMahon seconded, the motion unanimously passed, and the meeting adjourned at 4:23pm.



DIRECTIVE OF THE GOVERNOR

24-19

Date: December 2, 2024

To: Executive and Small Cabinet Agency Directors

From: Governor Jay Inslee

Subject: Freeze on Hiring, Services Contracts, Goods and Equipment Purchases, and

Travel

Because the latest revenue forecasts show the cost and need for services are increasing faster than revenue, the state is facing a significant operating budget deficit.

Effective December 2, 2024, for all agencies under my direction and control, I am directing a freeze on the following: (1) hiring not related to public safety or other non-discretionary activities as listed below, (2) execution of non-essential services contracts, (3) discretionary purchasing of goods and equipment, and (4) travel.

Exempt from the freeze is hiring to fill vacancies in critical areas. Also, services contracts, goods and equipment purchases, and travel that are necessary to continue critical services or agency operations are exempt from the freeze.

Agencies shall comply with instructions issued by the Office of Financial Management (OFM) regarding this directive. All questions related to this directive should be directed to OFM.

Hiring

The hiring freeze does not apply to positions that:

- directly impact public safety,
- are essential to the health and welfare activities of state government,
- generate revenue, or
- are required to meet statutory mandates or federal requirements.

While implementing this order, agencies shall comply with the appropriate collective bargaining agreement provisions.

Services contracts

The freeze on services contracts does not include contracts, contract amendments, or other agreements:

- costing less than \$10,000,
- related to the protection of life or public safety,
- tax collection or other revenue-generating activities,
- those funded exclusively from private or federal funding sources, or
- approved information technology projects.

Goods and equipment purchases

The freeze on goods and equipment purchases does not apply to equipment:

- costing less than \$10,000,
- necessary to protect life or public safety,
- necessary to carry out the core functions of the agency, or
- funded by private or federal grants.

Travel

The freeze on travel does not apply to the following:

- essential to the responsibilities of a position,
- necessary to protect life or public safety,
- tax collection or other revenue-generating activities, or
- funded by private or federal grants.

Guidance to other agencies

I recognize the practical difficulties of implementing this directive to maintain the financial health of the state. I call upon non-cabinet agencies, higher education institutions, boards and commissions, and other separately elected officials to impose similar restrictions within their agencies and jurisdictions.

While this is a difficult endeavor, I ask each agency to participate and use common sense, good judgment, and creativity to accomplish the ultimate goal of this directive to capture immediate savings through spending reductions not related to the public safety and essential health and welfare of Washingtonians.

This directive will remain in effect until rescinded.

Eastern Washington State Historical Society

Income Statement
For the month ending 11/30/2024

Revenue	Current Mo. Actual	Current Mo. Planned	Variance	Fiscal YTD Actual	Fiscal YTD Planned	Variance
Total Revenue	·	0	0	0	0	
Operating Expenses	Current Mo. Actual	Current Mo. Planned	Variance	Fiscal YTD Actual	Fiscal YTD Planned	Variance
Salary/Wages/Benefits:	241,923	234,205	(7,718)	1,170,119	1,157,833	(12,286
Utilities & Communications:	24,263	21,035	(3,228)	130,104	105,375	(24,729
Insurance	178	87	(91)	157,537	163,604	6,06
Purchased Services	144,715	89,422	(55,293)	486,657	586,639	99,98
Travel	5,567	8,800	3,233	16,815	27,968	11,15
JA, JB, JC, JM, Museum Collections	1,795	600	(1,195)	35,375	53,700	18,32
Total Operating Expenses	418,440	354,149	(64,291)	1,996,607	2,095,119	98,51
Net Income	Current Mo. Actual	Current Mo. Planned	Variance	Fiscal YTD Actual	Fiscal YTD Planned	Variance
TOTAL Net Income, Appropriations	(418,440)	(354,149)	(64,291)	(1,996,607)	(2,095,119)	98,51

Full Year Budget*
0
Full Year Budget
2,803,193
252,620
164,215
1,347,368
54,204
90,400
4,712,000
Full Year Budget
(4,712,000)

Local Fund Summary						
Revenue	Current Mo. Actual	Current Mo. Planned	Variance	Fiscal YTD Actual	Fiscal YTD Planned	Variance
04/20/000020 Admissions	13,207	27,939	(14,732)	96,792	111,981	(15,189)
04/20/000021 Fundraising Events	30,783	0	30,783	40,184	500	39,684
Other Revenues	41,305	46,346	(5,041)	249,028	257,572	(8,544)
Contributions & Grants Received in the Museum	113,668	282,459	(168,791)	806,447	1,184,070	(377,623)
Total Revenue	198,964	356,744	(157,780)	1,192,452	1,554,123	(361,671)
Operating Expenses	Current Mo. Actual	Current Mo. Planned	Variance	Fiscal YTD Actual	Fiscal YTD Planned	Variance
Salary/Wages/Benefits:	123,705	154,772	31,067	626,880	737,794	110,914
Communications & Utilities	423	2,215	1,792	6,479	10,575	4,096
Purchased Goods and Services	110,515	81,460	(29,055)	512,130	759,346	247,216
Travel	4,466	4,221	(245)	15,978	32,561	16,583
Equipment & Furnishings (JA/JB/JC/JM)	9,229	0	(9,229)	21,762	0	(21,762)
Total Expenses	248,337	242,668	(5,669)	1,183,228	1,540,276	357,048
Net Income	Current Mo. Actual	Current Mo. Planned	Variance	Fiscal YTD Actual	Fiscal YTD Planned	Variance
TOTAL Net Income, Local Funds	(49,373)	114,076	(163,449)	9,224	13,847	(4,623)

Full Year Budget
567,279
149,500
808,148
2,279,976
3,804,903
Full Year Budget
1,802,756
26,130
1,710,359
52,405
500
3,592,150
Full Year Budget
212,753

^{*} As adjusted by supplemental budget

For the Board's Information:	Current Mo. Actual (New)	Current Mo. Planned	Variance	Balance Available
Contributions & Grants Restricted Acct	115,250	76,206	39,044	1,255,971
Endowment Distributions - Foundation - Restricted*	0	13,753	(13,753)	125,615
Endowment Distributions - Foundation - Unrestricted*	0	147,500	(147,500)	219,570
Endowment Distributions - Foundation - Unrestricted* * These funds have not yet been recognized by the Museum, a		,	, , ,	,

Explanation of Significant P&L Variances For the Month Ending 11/30/2024

Appropriated Fund Section

Salary/Wage/Benefits, FYTD Variance \$-12,286: Archives had two interns for much of the first quarter when one had been budgeted for. Security had more overtime than planned because our security contractor starting charging us much more than they had been, making it less expensive to cover vacations/illnesses inhouse using overtime than using the contractor.

Utilities & Communications, FYTD Variance \$-24,729: Variance in seasonal energy usage, and also unbudgeted \$4.2K Climate Commitment taxes has been added to our natural gas bills to pay for the state's carbon capture tax.

Purchased Services, FYTD Variance \$99,982: Includes variances for repairs (\$33K) and other contractual services (\$68K)—timing difference for projects in history administration, archives, and facilities.

Travel, FYTD Variance \$11,153: Timing difference, but now that the Governor has frozen non-essential travel, this may become a permanent savings.

Purchased Equipment & Collections, FYTD Variance \$18,325: Timing difference on purchases.

Local Fund Section

Admissions, FYTD Variance \$-15,189: Attendance revenues have hit 75% of our budgeted attendance revenue projection thru November as we navigate art exhibits featuring lesser-known artists.

Fundraising Events, FTYD Variance \$39,684: ArtFest revenues were brought over to museum's main bank account in July.

Other Revenues, FYTD Variance \$-8,544: Our summer exhibition didn't lend itself to merchandise sales—merchandise sales hit only 74% of our sales target thru September, but we are catching up with higher-than-budgeted sales during October and November.

Contributions & Grants, FYTD Variance \$-377,623: There is a timing difference on the receipt of the quarterly endowment distribution that explains \$160K of this variance. The remainder is from restricted funds that we haven't needed to transfer to our main banking account.

Salaries/Wages/Benefits, FYTD Variance \$110,914: Deaccession coordinator and exhibition manager positions not yet filled as budgeted, and art curator position was just filled. Interpretation manager and volunteer coordinator positions were also unfilled for a portion of the first three months of the fiscal year.

Purchased Goods & Services FYTD Variance \$247,216: Timing differences for professional service contracts (\$65,799), Exhibition rental fees (\$146,115) and other contractual services (\$54,170).

Equipment & Furnishings; FYTD Variance \$-21,762: Additional audiovisual equipment was required for the Feddersen exhibition.

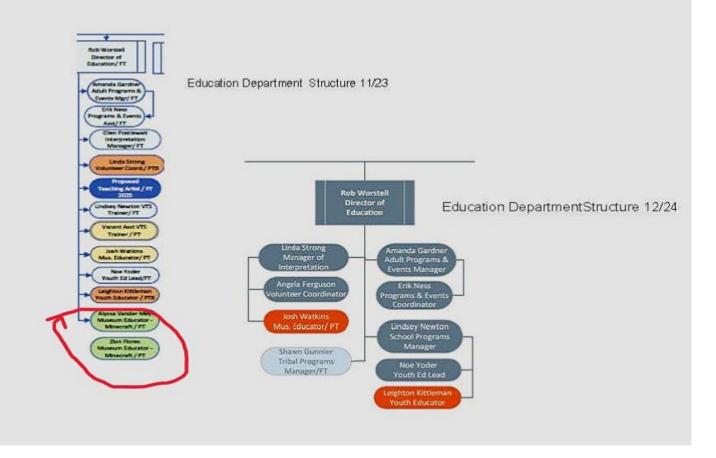
MAC ED DEPT STRUCTURE

Changes in calendar year 2024

EDUCATION DEPARTMENT CHANGES

Comparison

- Job Descriptions rewritten
- Reporting structure
- Title changes
- Position created



MAC Board of Trustees 2025 Meeting Schedule

January 8, 2025	3:00-5:00	Gilkey Community room
March 5, 2025	3:00-5:00	Gilkey Community room
May 7, 2025	3:00-5:00	Gilkey Community room
July 9, 2025	3:00-5:00	Gilkey Community room
September 10, 2025	3:00-5:00	Gilkey Community room
November 5, 2025	3:00-5:00	Gilkey Community room

Committee meetings on even months

• The staff members responsible for each committee will schedule these meetings.

February 2025

April 2025

August 2025

October 2025

No meetings in June or December